

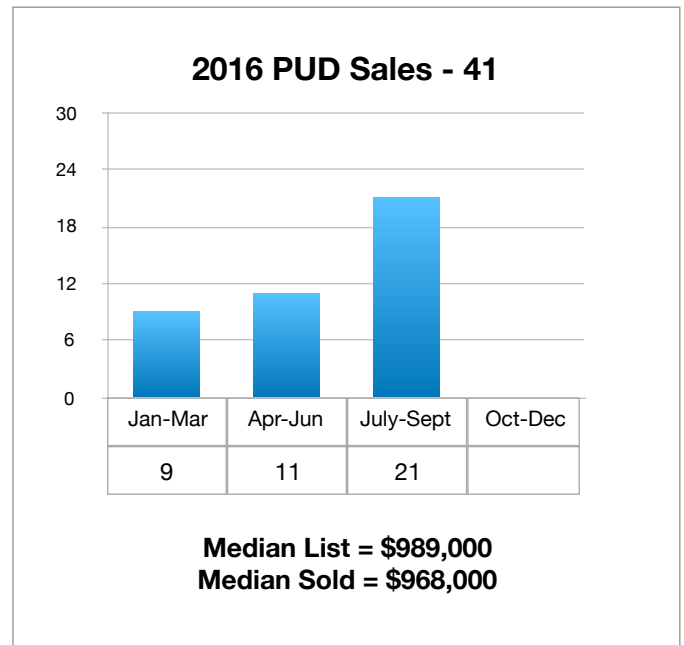
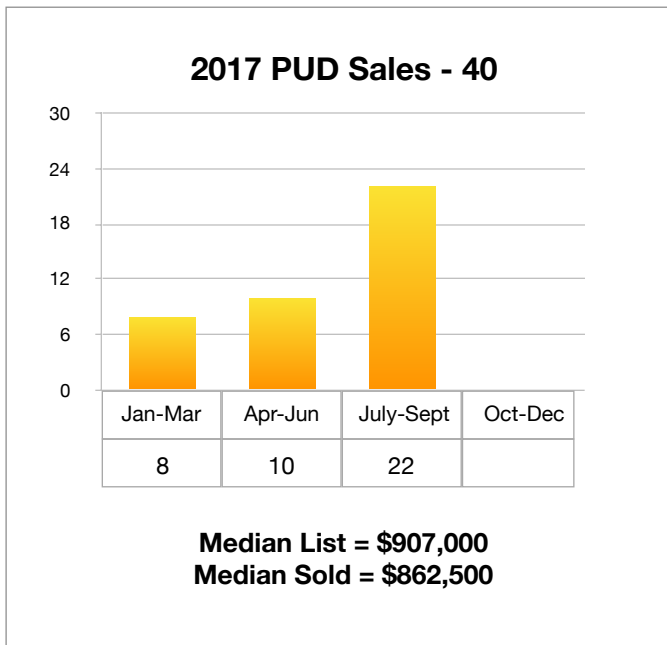
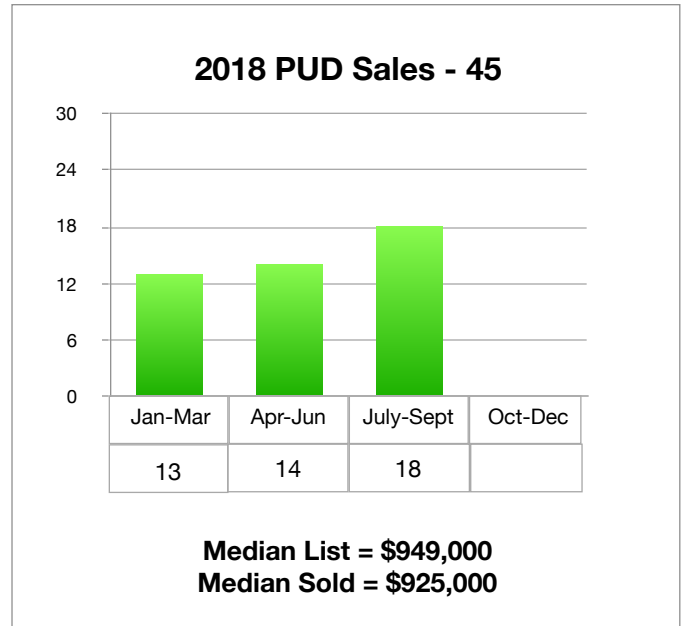
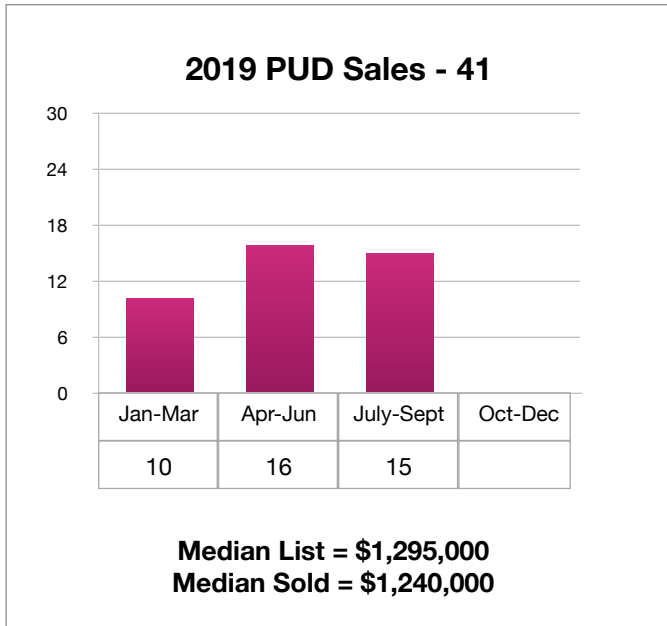
LAKESHORE REALTY

Planned Unit Development Sales 3rd Quarter 2019 (Jan-Sep)

Complex	Total Sales	Minimum	Median	Maximum	Avg. DOM
The Glen	2	\$2,450,000	-	\$2,850,000	180
Incline Creek Estates	8	\$1,430,000	\$1,450,000	\$1,662,500	77
Lake Country Estates	1	-	-	\$1,650,000	115
Tyrolian Village	6	\$540,000	\$573,750	\$1,615,000	107
Cottages on the Green	1	-	-	\$1,400,000	55
Deer Creek	4	\$1,250,000	\$1,310,000	\$1,367,500	139
Lodgepole Parque	2	\$1,285,000	-	\$1,290,000	47
Country Club Villas	2	\$1,237,500	-	\$1,280,000	51
The Reserve	1	-	-	\$1,240,000	259
Tyrolia	3	\$699,000	\$1,220,000	\$1,225,000	138
Southwood Villas	1	-	-	\$1,150,000	42
Summit Townhomes	1	-	-	\$968,000	191
Golf Course Villas	2	\$950,000	-	\$965,000	37
Cedarcrest	2	\$595,000	-	\$715,000	121
Tahoe Palisades	1	-	-	\$625,500	282
Incline Crest	1	-	-	\$535,000	39
Mt. Rose Chalets	2	\$455,000	-	\$490,000	41
Incline Crest III	1	\$435,000	-	-	106
TOTAL:	41	\$435,000	\$1,240,000	\$2,850,000	104

Price	Active	Pending	Sold	PUD's	Q3 2018	Q3 2019	% Change
\$0 - \$400,000	0	0	0	Closed Sales	45	41	-8.8%
\$400,000-\$500,000	2	2	3	Median List Price	\$949,000	\$1,295,000	+36.4%
\$500,000-\$600,000	3	0	5	Median Sale Price	\$925,000	\$1,240,000	+34.0%
\$600,000-\$800,000	3	1	4	Average DOM	195	104	-46.6%
\$800,000-\$1,000,000	2	0	3	Total Sales Volume	\$43,768,632	\$47,996,457	+9.6%
\$1,000,000-\$1,500,000	1	2	19				
\$1,500,000 +	3	1	7				
Total:	14	6	41				

Q1 - Q3 PUD Sales Comparison 2016-2019



2008-2019 PUD Quarterly Sales

